

# SOLITA



# We are Solita

A Company Presentation

SOLITA

# We create value from data in a connected world.

Our aim is lasting impact by:

- Utilizing data and IT
- Combining it with human insight
- Cooperating with our tech-partners

Growth per  
annum

**20%**

Turnover in  
2019

**108M**

Founded in 1996  
1000+ employees  
6 countries  
12 cities

**94%**

Of our clients  
recommend us





# Our journey

From a small group of developers, into an international house of more than 1000 tech and design experts.

1996

2020

## **Finland**

Helsinki • Tampere  
Lahti • Turku • Oulu

## **Sweden**

Stockholm • Gothenburg

## **Estonia**

Tallinn

## **Denmark**

Copenhagen

## **Germany**

Munich • Berlin

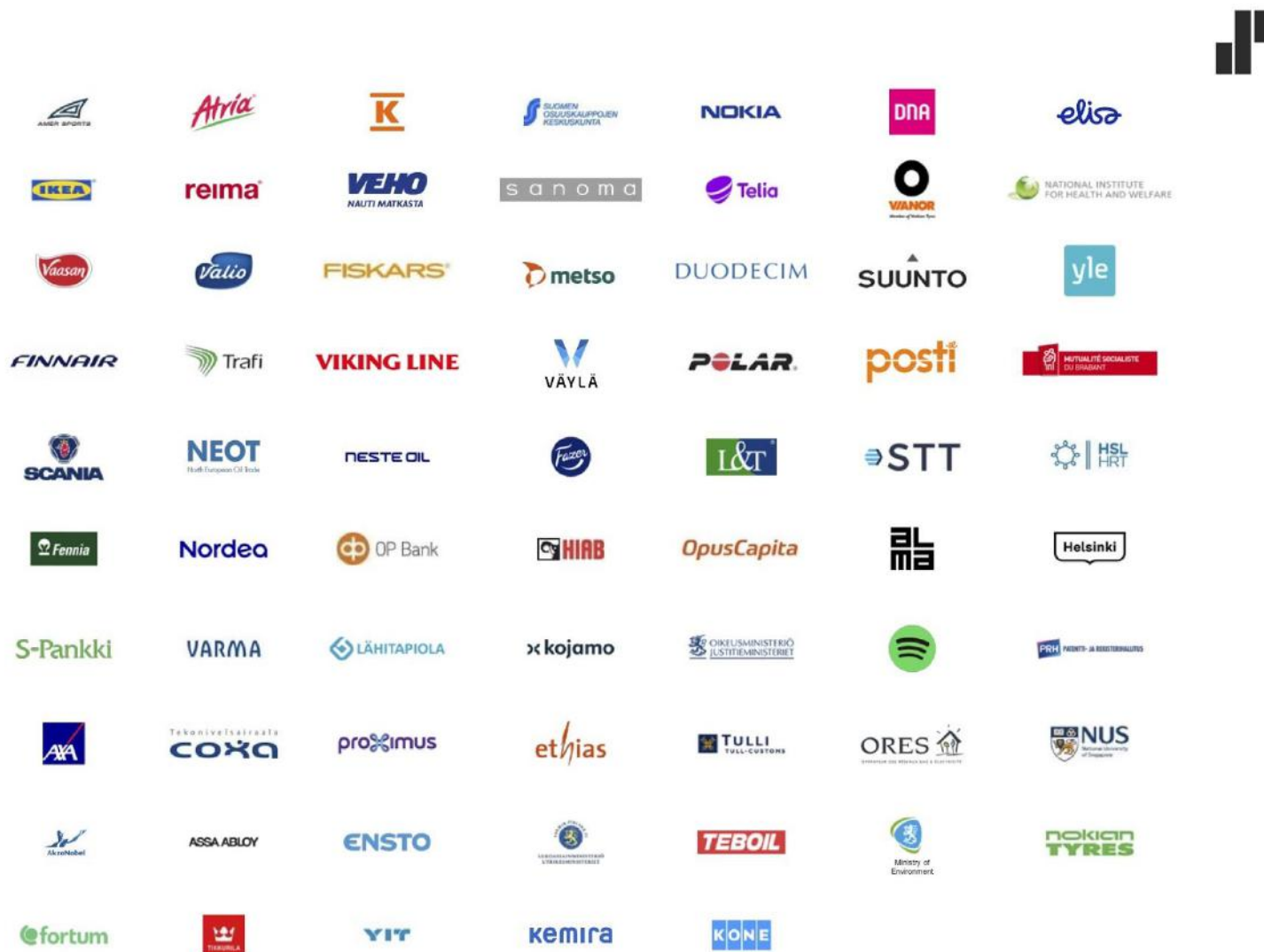
## **Belgium**

Leuven



## Some customers

- Industrials
- Retail and trade
- Telecom
- Banking, finance & Insurance
- Transport & Logistics
- Health & Wellness
- Public Services
- Media
- Services



## Some of our technology partners

We have long-standing relations and a comprehensive array of certifications with best of breed vendors.





# Offering



**We identify and analyze your digital and data based opportunities.**

We call it Business-Behavioral- and Service-design.



**We build your Data and IT infrastructure so that you get to value as fast as possible.**

We call it Data engineering and Systems integration.



**When you need new services and applications that actually work we develop the software for it.**

We call this service- and software-development.



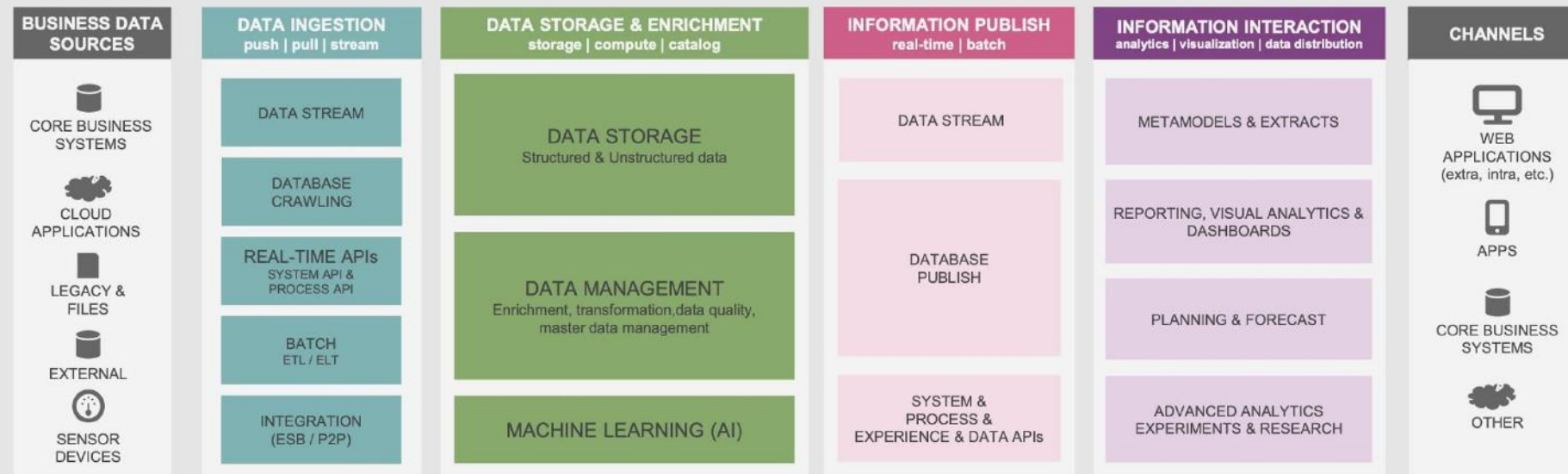
**We don't leave you before you have the required competence to maintain and iterate your solutions.**

We call this dev. and data ops and cloud services.

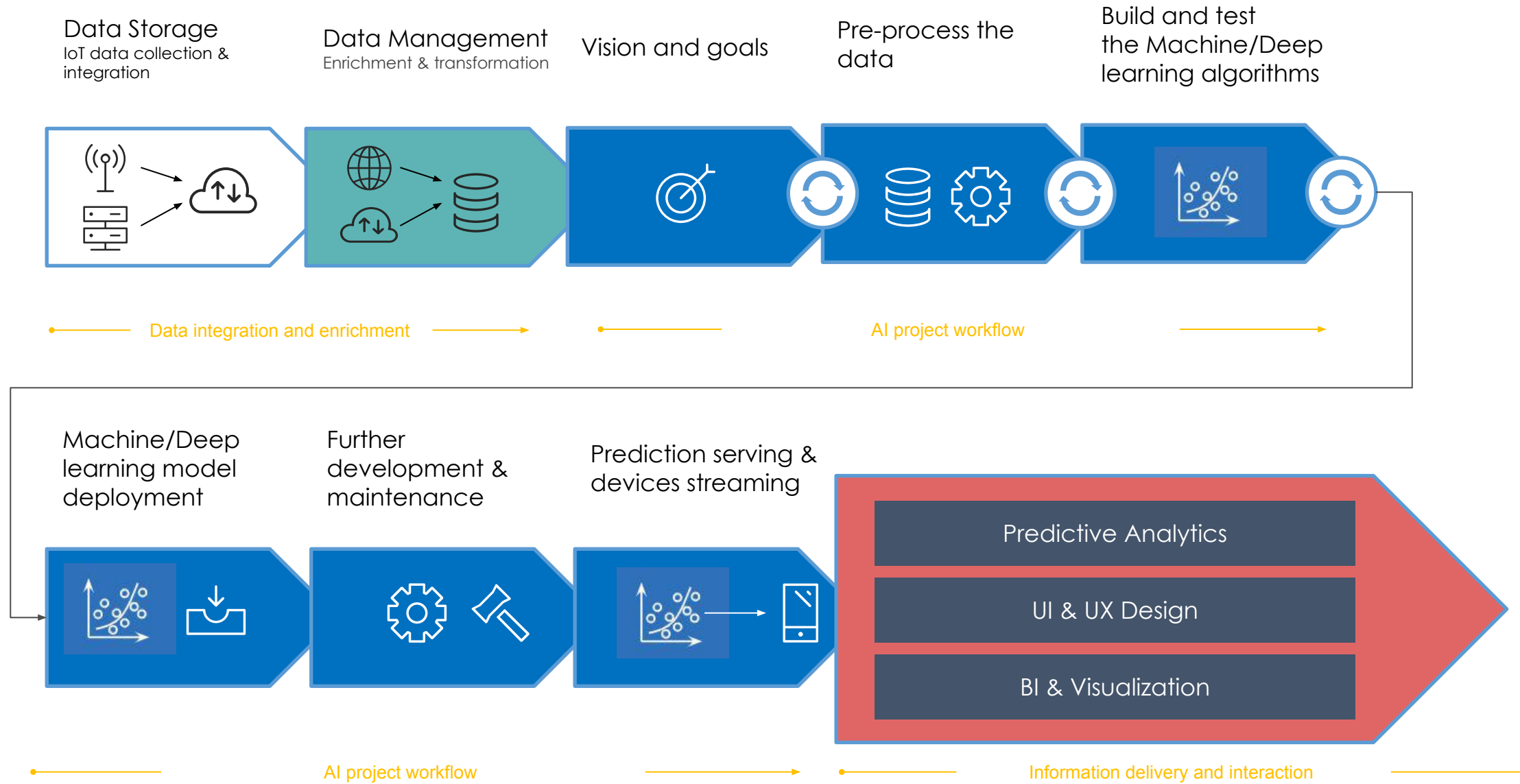




# Scope of Data Services



# AI Solution Implementation and Operation



# Solution Implementation and Operation

Data Storage  
IoT data collection &  
integration

Data Management  
Enrichment & transformation

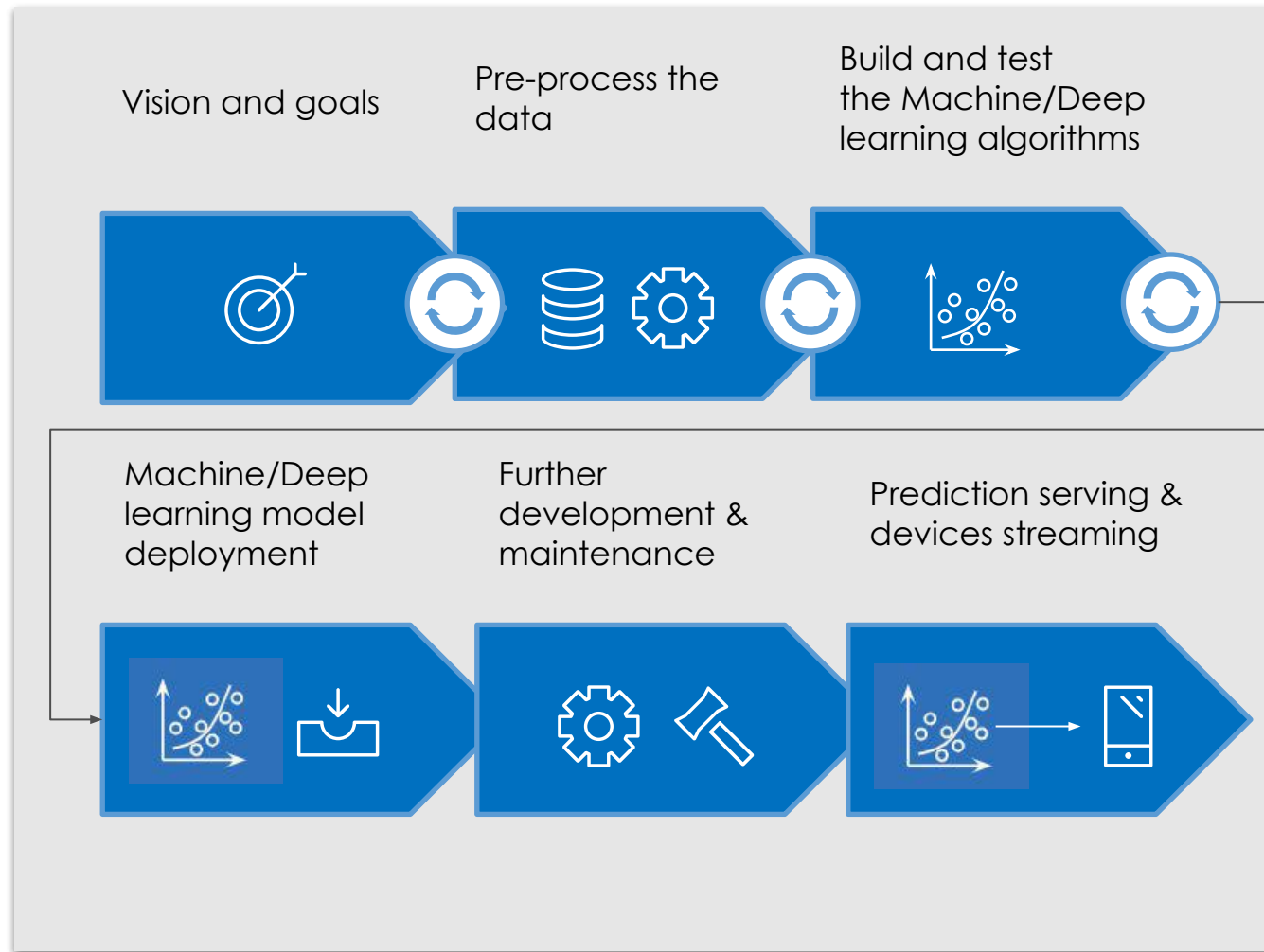


## Data Integration and Enrichment

Combining Terra Solutions' state-of-the-art IoT operations and cloud competence with Solita's data management expertise

- **Data Storage:** collecting IoT data and ingesting it to Cloud Platform is executed by Terra Solution
- **Data Management:** Advanced data transformation and enrichment with Solita's expertise according to the business needs

# Solution implementation and operation



## AI Project Workflow

Defining project scope, workflow, delivery and maintenance of the AI project.

- **Vision and goals:** Outline vision, define business needs and set goals for the AI project
- **Pre-Process the data:** Prepare the data for the next stage
- **Build and test algorithms:** Build the machine/deep learning algorithm, train and tune it, evaluate its efficiency
- **Deployment:** Deployment of the production-ready Machine/Deep learning model
- **Maintenance:** Further model improvements and maintenance as needed
- **Prediction serving & devices streaming:** Prepare and set up online/offline prediction architecture



# Solution implementation and operation



## Information Delivery and Interaction

Subsequent services depending on the business needs and previously defined goals

- **Predictive Analytics:** Use previously derived predictions to analyze data and extract information to optimize the business and technical processes
- **UI & UX Design:** Develop and implement customer and project tailored User Interface to improve overall User Experience
- **BI & Visualization:** Visualize data and provide historical, current, and predictive views for reporting, process mining, and performance management

# Our Speciality



Big  
enough  
to  
**DELIVER**



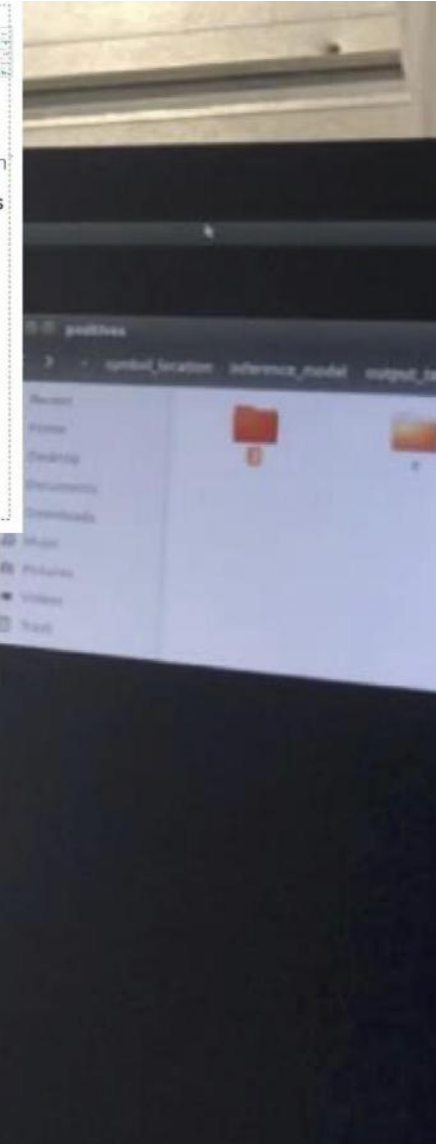
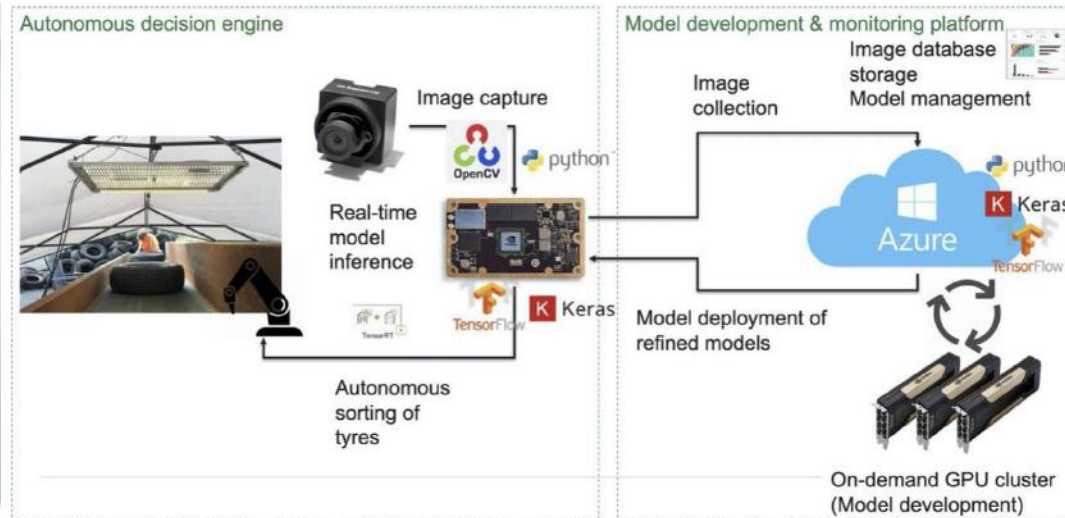
... small  
enough  
to **CARE!**



# AI in waste management

## MVP Project

4 month to deliver including lead time





# Image processing

AI

SOLITA



# AI image processing



IMAGE CLASSIFICATION

IMAGE CLASSIFICATION + HEATMAP

OBJECT DETECTION



## Image classification

### PROS:

- lowest hardware requirements
- shortest training time
- shortest inference time

### CONS:

- low explainability





## Image classification + heatmap

### PROS:

- lowest hardware requirements
- shortest training time
- shortest inference time
- explainability

### CONS:

- single class detection





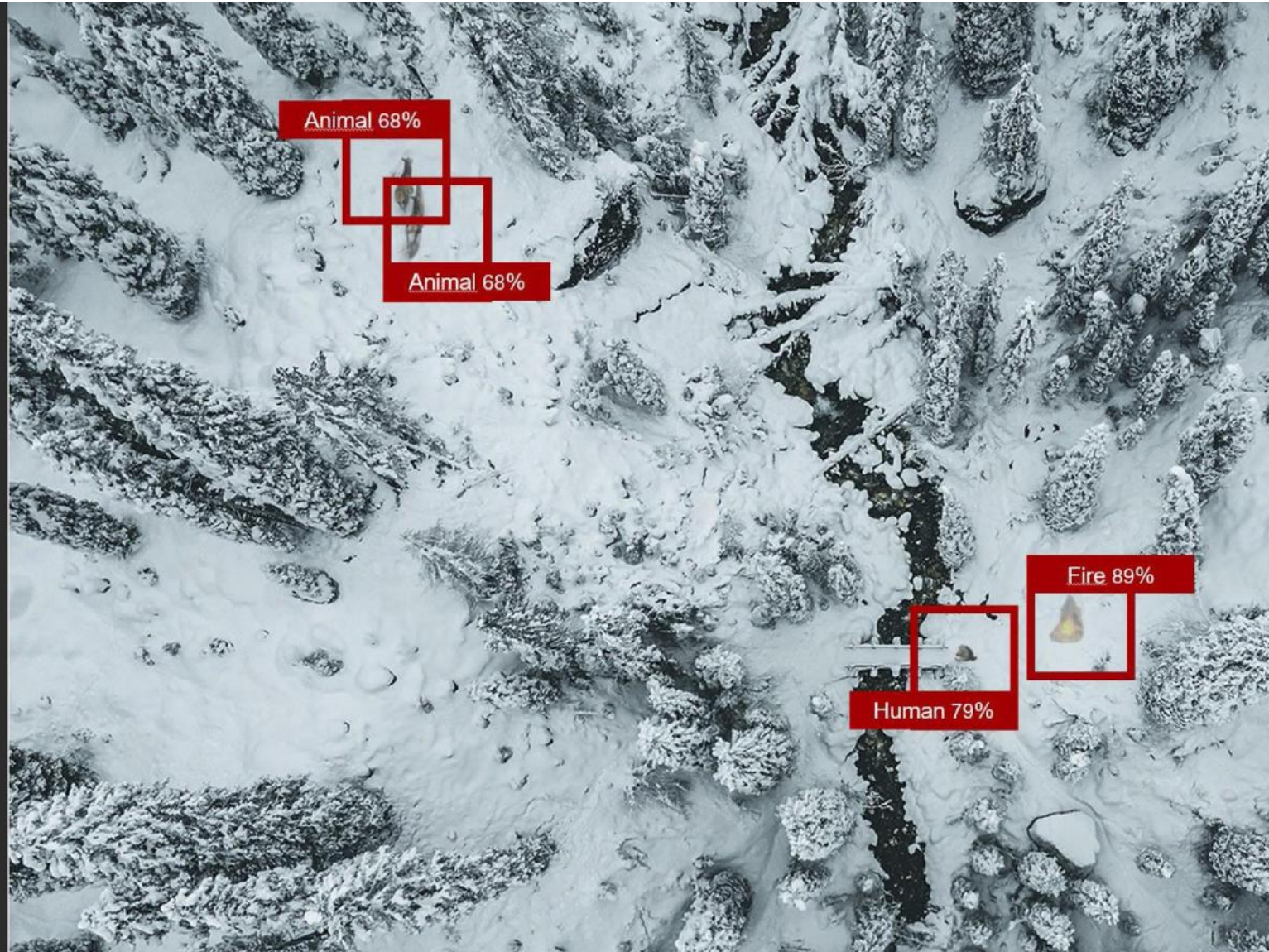
# Object detection

## PROS:

- highest explainability
- multiple objects detection

## CONS:

- manual object labeling
- higher hardware requirements (10x-20x Flops)





## Use case FINGRID

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**IoT platform boosts  
transmission system  
maintenance**

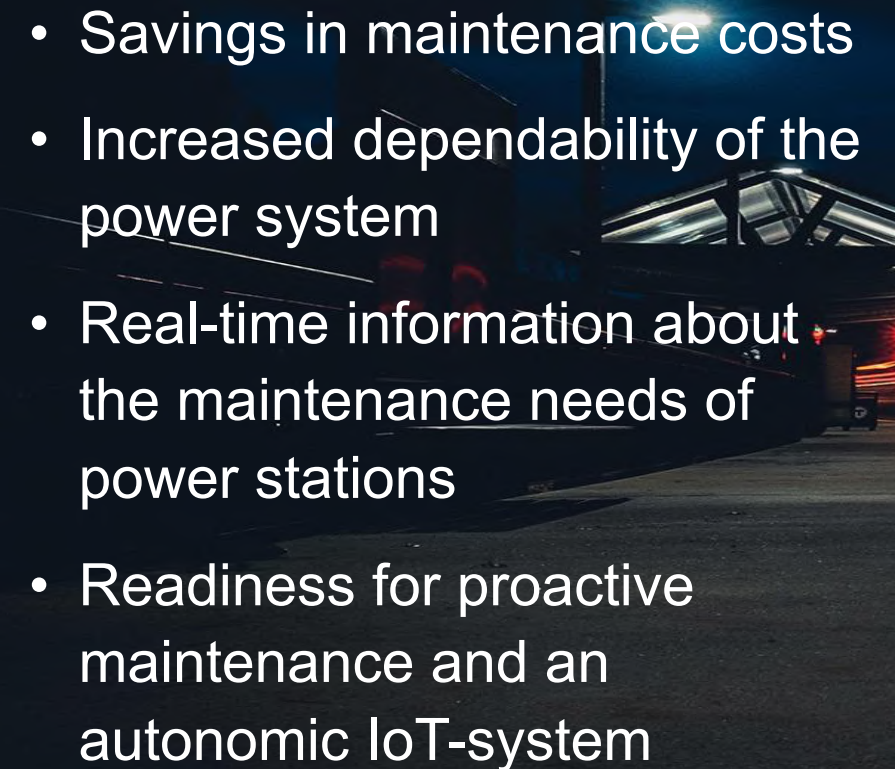
## Starting point

Fingrid, Finland's national transmission system operator, was facing a great technological leap. They aimed to modernize the maintenance of substations and enhance the reliability of the grid and the cost-effectiveness of maintenance. Upkeep this system has previously been based on fixed-term and reactive maintenance.

## Solution

Solita met this challenge by creating a data platform, where the data collected by over 400 sensors installed in a single substation are mined and modeled using machine learning. The result is a real-time dashboard running on the Microsoft Azure platform, which displays the status of the substations and their devices to end-users, like Fingrid's maintenance specialists. The result is an even more robust electrical grid, data-driven maintenance and a foundation for predictive maintenance.

## Results

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- A dark, atmospheric photograph of a power substation at night. The scene is illuminated by a few bright lights, creating a high-contrast, moody effect. The silhouettes of power lines and structures are visible against the dark sky.
- Savings in maintenance costs
  - Increased dependability of the power system
  - Real-time information about the maintenance needs of power stations
  - Readiness for proactive maintenance and an autonomic IoT-system